

# **Standard Communications, Inc.**



## **List of Commercial Offerings**

### **Labor Categories & Hourly Rates**

Effective January 1, 2018

Item #	LABOR CATEGORY DESCRIPTIONS
	<p><b>APPLICATIONS SYSTEMS ANALYST</b> - <u>Functional Responsibility</u>: Reviews, analyzes, and modifies programming systems including encoding, testing, debugging and installing to support an organization's application systems. Consults with users to identify current operating procedures and to clarify program objectives. May be expected to write documentation to describe program development, logic, coding, and corrections. Writes manuals for users to describe installation and operating procedures. Must have a working knowledge of relational databases and client-server concepts. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a project leader or manager. A wide degree of creativity and latitude is expected.</p>
315	<p><u>Minimum Education - Minimum/General Experience</u>: Bachelor's degree and one year of experience or an equivalent combination of education and experience.</p>
	<p><b>CONFIGURATION/LOGISTICS SPECIALIST</b> - <u>Functional Responsibility</u>: Responsible for purchasing and negotiating materials, equipment, and supplies from vendors. Evaluates vendor quotes and services to determine most desirable suppliers. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May report to an executive or a manager. A wide degree of creativity and latitude is expected.</p>
345	<p><u>Minimum Education - Minimum/General Experience</u>: Bachelor's degree and two years relevant experience or an equivalent combination of education and experience.</p>
	<p><b>NETWORK PLANNING ANALYST</b> - <u>Functional Responsibility</u>: Reviews, plans, and evaluates network systems. May troubleshoot network systems and recommend improvements to network. Provides documentation/project tracking and management reporting. Provides tactical and strategic input on overall network planning and related projects. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top level contributor/specialist. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.</p>
435	<p><u>Minimum Education - Minimum/General Experience</u>: Bachelor's Degree and eight years of relevant experience or an equivalent combination of education and experience.</p>
	<p><b>OPERATING SYSTEMS PROGRAMMER</b> - <u>Functional Responsibility</u>: Reviews, analyzes, develops, installs, and modifies computer operating systems. Analyzes and resolves problems associated with operating systems. Detects, diagnoses, and reports related problems. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a project leader or manager.</p>
465	<p><u>Minimum Education - Minimum/General Experience</u>: Associate's Degree and two years of relevant experience or an equivalent combination of education and experience.</p>
	<p><b>SENIOR OPERATING SYSTEMS PROGRAMMER</b> - <u>Functional Responsibility</u>: Reviews, analyzes, develops, installs, and modifies computer operating systems. Analyzes and resolves problems associated with operating systems. Detects, diagnoses, and reports related problems. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions typically require exercising independent judgment. Typically reports to a project leader or manager. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.</p>
475	<p><u>Minimum Education - Minimum/General Experience</u>: Bachelor's degree and seven years of relevant experience or an equivalent combination of education and experience.</p>

Item #	LABOR CATEGORY DESCRIPTIONS
	<p><b>QUALITY SPECIALIST</b> - <u>Functional Responsibility</u>: Defines and implements IT quality assurance practices and procedures. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Plans, develops and administers standards compliant quality policies covering organization-wide areas, multi-disciplined engineering programs or key contracts. Reviews project development documentation to ensure specifications are designed to meet inspection and testing standards. Initiates corrective action for procedural, product, or process deficiencies. Analyzes organizational procedures work instructions and develops test suites and identifies feasible alternatives based on thorough research and analyses. Conducts interviews and audits to retrieve essential quality information. Collects, compiles and assembles quality records for analytical documents and reports. Senior levels may manage a group of quality assurance analysts who test, evaluate, and validate IT initiatives and may lead or direct the work of others. May assign work to and oversee the work of staff, which includes management and senior level professionals.</p>
485	<p><u>Minimum Education - Minimum/General Experience</u>: Bachelor's degree and three years of experience or an equivalent combination of education and experience.</p>
	<p><b>SUBJECT MATTER EXPERT</b> - <u>Functional Responsibility</u>: For any profession or discipline specific or multi-disciplined program, consults with applicable client management and professional (medical, scientific, engineering, etc.) personnel to minimize costs and maximize efficiency in achieving the stated requirements. Advises program leadership on all pertinent activities of a large-scale program, series of projects, technologies, or clients. Can be responsible for audit or investigative aspects of fact finding, with regard to project management, technical work, quality of work, standards compliance, schedule, and costs associated with various issued orders. Ensures that all activities conform to terms and conditions of a contract and ordering procedures. Acts as liaison between the applicable client representatives and corporate management. Recommends performance metrics, methodologies to be used, and any and all program/task related activities, draws upon senior support staff, engineering and technical experts to resolve contractual and technical problems.</p>
495	<p><u>Minimum Education - Minimum/General Experience</u>: Bachelor's degree and ten years of experience or an equivalent combination of education and experience.</p>
	<p><b>SYSTEMS AND SECURITY EXECUTIVE</b>- <u>Functional Responsibility</u>: Develops and implements security standards and procedures. Ensures that all applications are functional and secure. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to top management.</p>
505	<p><u>Minimum Education - Minimum/General Experience</u>: Bachelor's Degree and fifteen years of relevant experience or an equivalent combination of education and experience.</p>
	<p><b>TELECOMMUNICATIONS ENGINEER</b> - <u>Functional Responsibility</u>: Analyzes telecommunications functions of organizations. Works to develop, improve, maintain, and implement network. May require a bachelor's degree and at least 8 years of experience in the field or in a related area. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.</p>
535	<p><u>Minimum Education - Minimum/General Experience</u>: Bachelor's degree and eight years of relevant experience or an equivalent combination of education and experience.</p>
	<p><b>IT/TELECOMMUNICATIONS EXECUTIVE</b> - <u>Functional Responsibility</u>: Oversees all aspects of an organization's telecommunications function. Responsible for planning and directing the design, development, and implementation of network systems. Requires a bachelor's degree with at least 15 years of experience in the field. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to top management.</p>
545	<p><u>Minimum Education - Minimum/General Experience</u>: Bachelor's Degree and fifteen years of relevant experience or an equivalent combination of education and experience.</p>

Item #	LABOR CATEGORY DESCRIPTIONS
	<p><b>TELECOMMUNICATIONS MANAGER</b> - <u>Functional Responsibility</u>: Manages a team of telecommunications technicians and analysts who maintain and support voice, data and video communication systems within the organization. Identifies issues and appropriate courses of action. Researches and oversees implementation of new technologies. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a head of a unit/department.</p>
555	<p><u>Minimum Education - Minimum/General Experience</u>: Bachelor's Degree and five years of relevant experience or an equivalent combination of education and experience.</p>
	<p><b>TELECOMMUNICATIONS SUPERVISOR</b> - <u>Functional Responsibility</u>: Oversees a team of telecommunications technicians and analysts who maintain and support voice, data and video communication systems within the organization. Identifies issues and appropriate courses of action. Researches and oversees implementation of new technologies. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.</p>
565	<p><u>Minimum Education - Minimum/General Experience</u>: Bachelor's Degree and four years of relevant experience or an equivalent combination of education and experience.</p>
	<p><b>TELECOMMUNICATIONS TECHNICIAN</b> - <u>Functional Responsibility</u>: Installs, troubleshoots, repairs and maintains telecommunications equipment, cabling solutions and systems. Provides reports, completes requests for new service, determines methodology for installing telephone service, determines appropriateness of moderate equipment changes or modifications, call switches, test trunks, test links and installs communication circuits. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a project leader or manager.</p>
575	<p><u>Minimum Education - High School Diploma and four years of military and/or relevant experience; has OEM certification.</u></p>
	<p><b>SENIOR TELECOMMUNICATIONS TECHNICIAN</b> - <u>Functional Responsibility</u>: Installs, troubleshoots, repairs and maintains telecommunications equipment, cabling solution and systems. Provides reports, completes requests for new service, determines methodology for installing telephone service, determines appropriateness of moderate equipment changes or modifications, call switches, test trunks, test links and installs communication circuits. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a manager.</p>
585	<p><u>Minimum Education - Minimum/General Experience</u>: Associate's Degree and five years of relevant experience or an equivalent combination of education and military or civilian experience; has OEM Certification.</p>

# Standard Communications, Inc.

## Commercial Pricelist

*(effective 1/1/2018)*

<b>Item #</b>	<b>Category</b>	<b>Rate</b>
<b>315</b>	<b>Applications Systems Analyst</b>	<b>110</b>
<b>345</b>	<b>Configuration/Logistics Specialist</b>	<b>92</b>
<b>435</b>	<b>Network Planning Analyst</b>	<b>165</b>
<b>465</b>	<b>Operating Systems Programmer</b>	<b>90</b>
<b>475</b>	<b>Senior Operating Systems Programmer</b>	<b>158</b>
<b>495</b>	<b>Subject Matter Expert</b>	<b>260</b>
<b>505</b>	<b>Systems and Security Executive</b>	<b>300</b>
<b>535</b>	<b>Telecommunications Engineer</b>	<b>185</b>
<b>545</b>	<b>IT/Telecommunications Executive</b>	<b>235</b>
<b>555</b>	<b>Telecommunications Manager</b>	<b>145</b>
<b>565</b>	<b>Telecommunications Supervisor</b>	<b>110</b>
<b>575</b>	<b>Telecommunications Technician</b>	<b>75</b>
<b>585</b>	<b>Sr. Telecommunications Technician</b>	<b>98</b>