



STANDARD

"Setting the Standard... for Excellence"



Engineering Benefits

JERON NURSE CALL

Top Jeron Benefits for VA HTM and Contracting Leadership

- ERA and TRM approved with the lowest risk assessment score of any other nurse call; installed at 20+ VA sites
- Modern, 2020 release date, making it 10-years newer than the alternatives
- Avg Software Cost is 70% less and Annual Software Support Assurance is 80% less
- High-Acuity Low-Acuity Interoperable
- Jeron only takes 1 hour per patient room for complete nurse call replacement. This reduces contracting and install time by as much as 80% as our competitors can take 4+ hours to complete.
- VetBiz Verified VA Installer with Perfect Past Performance, PIV badged staff with a high degree of HTM/ISO/OI&T acumen and leading nurse call installer by a wide margin
- Lightweight infrastructure with 50% less conduit, cabling, cabinets and power providing greater peace of mind
- 100% US local/domestic supply and Buy American TAA approved

- 50% less conduit and cabling
- 50% less cabinets
- 50% less power in the closets
- 50% less time in troubleshooting with automated alerts
- 50% fewer servers required providing smaller footprint
- 80% lower cost of annual software maintenance assurance
- Lightweight hallway and room infrastructure
- Modern software stack with modular add-ons
- No "forced" upgrades (by year 10, others will force multiple SW upgrades costing more \$)
- Interoperability is backward and forward compatible
- IP67 Waterproof Shower Pull Cords for power washing option of showers
- No 3rd party parts (other buys Behavioral Health Anti-Ligature from a 3rd party)
- No End of Life Hardware planned within the next 5-years
- Scalable to 100+ facilities on a single set of servers

Top 30 Jeron Benefits for HTM BMET Biomed Repair Engineers

- VA Serviceable, no need to call a 3rd party local distributor vendor in to do the work
- All Plug-n-play so no software configuration required after replacement of an endpoint device
- No Dip Switched Technology increasing speed of repair and replace
- All MAC IP based for easy end point device replacement
- Less downtime and impact downstream with room service - doesn't affect any other rooms
- No proprietary integration configurations
- No proprietary connectors
- No proprietary installation equipment and tools
- Free manufacture certification training with T&E covered in one of 3 great locations

- 100% FIPS 140-2 Compliant (other is not)
- TRM Approval for connecting to Vocera, Cerner and GFE
- Custom built options: e.g. one-touch isolation intercom and 8-button nurse stations
- 5-year of hardware firmware upgrades and warranty included at no additional cost
- Test System Sandbox and Future State System not required
- Firmware updates are easy with multiple gateway option or a single gateway with performance testing option
- Auto muting patient stations
- Simplified troubleshooting with notification of potential issues down to the piece of equipment
- Overtime escalations are set by staff at a staff or by unit to unit.
- Wall and desk mount options for Consoles and Staff Terminals
- Automatic Overhead Paging offering